

2006 – Year in Review



BUILDING SMART STRATEGIES = BUILDING SMART BUSINESS





WIA Formula \$'s

First source of funding, connected to Strategic Investments by a vertical line.

Discretionary \$'s

Second source of funding, connected to WIA Formula \$'s by a vertical line.

Leverage \$'s

Third source of funding, connected to Discretionary \$'s by a vertical line.



Public Sector

First sector of alignment, connected to Community/Partner Alignment by a vertical line.

Private Sector

Second sector of alignment, connected to Public Sector by a vertical line.

CBOs

Third sector of alignment, connected to Private Sector by a vertical line.



Construction

First targeted strategy, connected to Deploy Targeted Strategies by a vertical line.

Healthcare

Second targeted strategy, connected to Construction by a vertical line.

Logistics/Goods Movement

Third targeted strategy, connected to Healthcare by a vertical line.

Partnership, Fund Development Growth Continues

2006 Industry Focused Resources

- ✓ Construction- \$1,435,000
- ✓ Healthcare- \$1,700,000
- ✓ Logistics/Goods Movement- \$2,400,000
- ✓ Business Services- \$473,480

✓ Outlook / What's Next

- ✓ State Demonstration Project for out-of-school Youth
- ✓ Industry Partnerships with Education and Community
- ✓ Port Opportunities Project - Over \$1M Anticipated

Construction Jobs Initiative Hammers Away!

2006 Highlights

- ✓168 Residents Trained!
- ✓106 Placed In High Wage Jobs!
- ✓Self-Sufficiency for Residents
- ✓Career Growth Ahead!



Outlook / What's Next

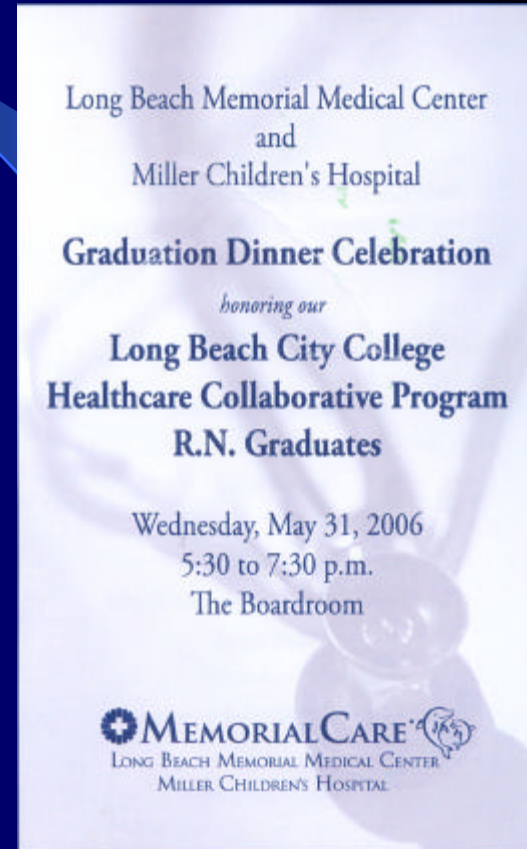
- ✓11% Job Growth Anticipated through 2012
- ✓Implementation of new EPA Project
- ✓Implementation of FHWA Project
- ✓New Partnerships with Century Housing



Medical Industry Initiative – More Capacity, More Experts

2006 Highlights

- ✓ Health Care Collaborative
 - ✓ 1st MRI and Radiology Opportunity for Residents
 - ✓ 40 Students In Graduation Pipeline
- ✓ 233 New Nurses in the Career Pipeline
 - ✓ Nursing Capacity Education Program
 - ✓ Fostering Student Success
- ✓ HIPP Launched throughout LBUSD



Medical Industry Initiative – More Support, More Success

Outlook / What's Next

- ✓ 2,000 High School Students Exposed to Healthcare Careers
- ✓ Home Health Care Partners with SEIU
- ✓ Medical Billing and Coding Training
- ✓ Fostering Student Success
 - ✓ Collaboration with Long Beach Hospitals and Education
 - ✓ Increase Graduation and Success Rates to 90%
 - ✓ Reduce Student Attrition
 - ✓ Support for Students



Transportation/Goods Movement Initiative Begins to Deliver Goods!

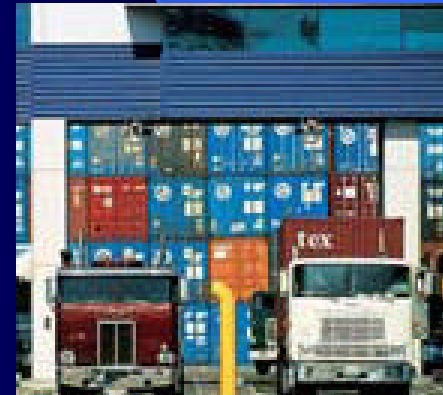
2006 Highlights

- ✓ New WIB Focus in 2006
- ✓ 40 Residents Trained/Placed with Local, Regional Trucking Firms
- ✓ Wages starting @ \$15/hour
- ✓ New Partnerships, Fund Development with College and with Port of LB



Outlook / What's Next

- ✓ 10% +, Job Growth Anticipated through 2012
- ✓ Implementation of Port-related projects w/ College, LBUSD, CSULB and Port



Employment Readiness is Our Specialty



2006 CTC Highlights

- ✓ Passport To Employment- One-Stop partners enhance service delivery and employment outcomes
- ✓ Over 22,000 residents served
- ✓ One-Stop services result in 16,000 jobs!
- ✓ Staff assistance matters –Long term unemployed worker outcomes exceeded (Employment, Wages, Retention, and Skill Attainment)
- ✓ We're Breaking the Cycle of Poverty and illiteracy - Family Literacy Program

Got Education??!



2006 WIA Youth Highlights

- ✓ 200 In - and Out-of-School Youth Served
- ✓ Myriad of Services (7 Youth Providers)
- ✓ Younger Youth- 60% either employed, in training, or in higher education - 9 months after receiving services

Outlook / What's Next

- ✓ 8 New WIA Youth Providers Signed On
- ✓ 250 Youth Enrollments Anticipated



Got Skills??!



2006 Youth Highlights

- ✓ Energy Pathway Training Program - Youth 18+ Prepared for \$23 per hour entry level jobs at Los Angeles-area refineries
- ✓ Corridor Cleanup Project- Community Beautification/Work Experience
- ✓ Younger Youth - 87% Improved Math/Reading Skills by One or More Grade Level



Got Jobs??!



2006 Youth Highlights

- ✓ Summer Opportunities Fair- 750 Youth / 50+ Businesses
- ✓ Inspired Internship Program- 352 Youth / 142 Businesses
- ✓ Job Shadow Day- 175 Youth Participated
- ✓ WIA Youth- 68% Got Jobs Through the YOC
- ✓ Summer Jobs
- ✓ Hire-A-Youth

✓ Outlook / What's Next

- ✓ HIPP
- ✓ Inspired Internships
- ✓ More



Inspired Internship Program Spring 2006 Graduation Celebration

Celebrating the accomplishments of our youth and the support of our employer community.

Friday, June 9, 2006

Museum of Latin American Art
628 Alamos Avenue, Long Beach, CA 90802

4:00 - 4:30 P.M. Reception & Refreshments
4:30 - 5:30 P.M. Program

Please call (562) 570-4700 to RSVP by June 2, 2006.



Center for Working Families Opens Its Arms to Residents...Finally!

Construction Preapprenticeship Training

Employment Resource Center

Home Health Care

Childcare Assistance

Housing Services

2007 Brownfields Job Training Grant

Youth Referrals

Family Literacy

1900 Atlantic Ave.



Union Bank

Cash-n-Save

VITA/IRS

Operation Hope



More to Come!



Building Partnerships to Promote Small Business Success

2006 Highlights

- ✓ Collaborate - Business Expansion and Retention Network
- ✓ Listen- The 2006 Business Retention Survey – We Care!
- ✓ Strategize- 2006 Business Retention Forum – Public and Private Agencies Convene to Discuss Best Practices
- ✓ Outreach- Charter TV 3 Strictly Business
- ✓ Alignment- Partners Collaborate to Provide Services



Outlook / What's Next

- ✓ Additional Grant \$'s Awarded for continuation in 2007
- ✓ Long Beach Small Business Resource Guide



Quality Business Services = Human Capital

2006 Highlights

- ✓ Targeted industry training increases the talent pool by 300
- ✓ Job Orders- Thousands of Businesses, Hundreds of Jobs Filled
- ✓ Business Services Recruit for 2,748 Positions
- ✓ 2006 Job Fair- 106 Firms / 1,400 Referred Job Seekers
- ✓ Web-Based Resume/Skill Matching enhances efficiency and outcomes
- ✓ A Few Satisfied Customers- Epson America, Verizon, Quiznos, Jamba Juice, Gladstone's, Connect Television, CDR Financial, Walton Construction, Sears Service Center, Dish Network and Community Hospital of Long Beach, and many more..

Disability Program Navigator

2006 Highlights

- ✓ Services and placement assistance to 297 disabled residents
- ✓ Essential Workplace Skills Workshops – 120 deaf/hard of hearing residents attended twice-weekly employment readiness sessions
- ✓ Disability Mentoring Day- Disability Rights Mentor Program results in employment
- ✓ Specialized workshops on disability-related issues open to staff, partners, jobseekers, employers and the community at large
- ✓ Locally Famous- Patti Kolpa serves as a host discussing disability issues on Local Cable Transitions & Abilities Television

The Numbers!



- ✓ 22,250 job-seekers received employment assistance
- ✓ 16,273 adults placed in unsubsidized employment
- ✓ More than 300 individuals received targeted industry training
- ✓ Job Retention for Adults and Laid Off Workers Exceeds 80%
- ✓ 93% of our laid off customer replaced their pre dislocation wages
- ✓ 233 additional nurses graduated/in pipeline to fill healthcare jobs
- ✓ 88 residents placed in construction/apprenticeships positions
- ✓ 60% of our WIA Younger Youth (14-18) were found in either employment, training, or higher education 9 months after receiving services
- ✓ YOC placed 75% of their Older Youth in Jobs

